

CESC Ltd

January 17, 2017

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Rating Action
Long-term Bank Facilities	1822.62 (Enhanced from 1457.62)	CARE AA; Stable [Double A; Outlook: Stable]	Reaffirmed
Short-term Bank Facilities	250.0	CARE A1+ [A One Plus]	Reaffirmed
Total	2,072.62 (Rupees Two Thousand Seventy Two Crore and Sixty Two Lakh only)		

Details of facilities in Annexure-1

Detailed Rationale

The ratings assigned to the bank facilities of CESC Ltd (CESC) continue to derive strength from the established track record of CESC, long experience of the promoters, professional and highly qualified management team, high operational efficiency, strong Transmission & Distribution (T&D) network, full metered supply with almost 100% collection efficiency, healthy financial risk profile with significant cash accruals, moderate overall gearing ratio and high level of cash surplus (parked in fixed deposits and mutual funds). The ratings are also constrained by CESC's substantial exposure in subsidiaries for implementation of power projects & funding losses and exposure to regulatory risks.

The ability of the company to maintain profitability, satisfactory capital structure and a comfortable liquidity profile, also stability and steady revenue generation from the projects commercialized in subsidiaries are the key rating sensitivities.

Detailed description of the key rating drivers

CESC is a part of RP-Sanjiv Goenka Group. The group has interest across diverse business sectors such as power & natural resources, infrastructure, carbon black, BPO, education, real estate, retail and media & entertainment. CESC is an integrated power utility engaged in the business of generation, transmission and distribution of electricity to the consumers in its licensed area.

CESC has a strong T&D network with continuous investment in infrastructure development. Currently, it has around 21,531 ckt km of distribution network, of which around 566 ckt km has been set up in FY16. This has resulted in consistent decline in T&D loss over the last few years with T & D loss of 11.4% in FY16 (much lower than the normative levels). The company's PAF remained well above the normative levels, ensuring full recovery of capacity charge under the availability based tariff regime. The company has almost 100% metered supply in its command area with over 99.5% collection efficiency in FY16.

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

The financials of CESC continues to remain healthy with operating income of Rs.6,535 crore and a PAT of Rs.707 crore in FY16 as against an operating income of Rs.6,233 crore and a PAT of Rs.698 crore in FY15. In H1FY17, CESC earned a PAT of Rs.416 crore on operating income of Rs.3,740 crore.

CESC's exposure to the subsidiary/associate companies as on March 31, 2016 was Rs.5,376 crore largely for the setting up of thermal power generating stations aggregating 1200 MW at Chandrapur, Maharashtra (through DIL) and Haldia, WB (through HEL).

Power utilities are exposed to regulatory risk associated with delay in receipt of tariff order and non-allowance of expenses by the Commission.

Analytical approach followed: Standalone

Applicable Criteria

[Criteria on assigning Outlook to Credit Ratings](#)

[CARE's Policy on Default Recognition](#)

[Financial ratios – Non-Financial Sector](#)

[Criteria for Short Term Instruments](#)

[Rating Methodology - Infrastructure Sector Ratings](#)

[Rating Methodology – Private Power Producers Ratings](#)

Company Background

CESC, belonging to RP-Sanjiv Goenka group, is a vertically integrated power utility engaged in generation, transmission and distribution of electricity to the consumers in its licensed area, covering Kolkata and Howrah. As on June 30, 2016, the company has three thermal (coal based) power stations with total generating capacity of 1,125 MW serving 3 mn consumers in its 567 sq km licensed area. The combined installed capacity (thermal) of the group has doubled to 2,365 MW with commissioning of power plants under the subsidiaries in Haldia, WB (600 MW) and Chandrapura, Maharashtra (600 MW). The group also operates wind mills of 86 MW in Rajasthan, Gujarat and MP and solar power plant of 15 MW in Tamil Nadu. CESC has also received the power distribution franchisee for Kota and Bharatpur from Jaipur Vidyut Vitaran Nigam Ltd through two wholly owned subsidiaries. The peak load, so far, handled by CESC is 2,035 MW. In FY16, CESC catered to 60% of its power requirement out of own generation, 30% from HEL and balance out of purchase from other utilities.

CESC has a highly qualified and experienced employee pool having large experience in their related field. Most of the key professionals have long association with the group.

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History (Last three years): Please refer Annexure-2

Analyst Contact

Name: Ms. Richa Bagaria

Tel: 033-4018 1653

Cell: +91 999034 70650

Email: richa.jain@careratings.com

****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

Annexure 1

Details of Facilities :-

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Fund Based - LT-Cash Credit	-	-	-	1300.00	CARE AA; Stable
Term Loan-Long Term	-	-	Jun. 2025	522.62	CARE AA; Stable
Non-Fund Based - ST-BG/LC	-	-	-	250.00	CARE A1+

Annexure 2

Rating History for last three years :-

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Date(s) & Rating(s) assigned in 2016-2017	Chronology of Rating history for past three years		
		Type	Amount Outstanding (Rs. crore)	Rating		Date(s) & Rating(s) assigned in 2015-2016	Date(s) & Rating(s) assigned in 2014-2015	Date(s) & Rating(s) assigned in 2013-2014
1.	Commercial Paper	ST	1300.00	CARE A1+	-	1)CARE A1+ (October 06, 2015)	1)CARE A1+ (December 03, 2014) 2)CARE A1+ (October 13, 2014)	1)CARE A1+ (October 10, 2013)
2.	Fund Based - LT-Cash Credit	LT	1300.00	CARE AA; Stable	-	1)CARE AA (October 06, 2015)	1)CARE AA (December 03, 2014) 2)CARE AA (October 13, 2014)	1)CARE AA (October 10, 2013)
3.	Term Loan-Long Term	LT	522.62	CARE AA; Stable	-	1)CARE AA (October 06, 2015)	1)CARE AA (December 03, 2014) 2)CARE AA (October 13, 2014)	1)CARE AA (October 10, 2013)
4.	Non-Fund Based - ST-BG/LC	ST	250.00	CARE A1+	-	1)CARE A1+ (October 06, 2015)	1)CARE A1+ (December 03, 2014) 2)CARE A1+ (October 13, 2014)	1)CARE A1+ (October 10, 2013)

CONTACT**Head Office Mumbai****Mr. Amod Khanorkar**

Mobile: + 91 98190 84000

E-mail: amod.khanorkar@careratings.com**Mr. Saikat Roy**

Mobile: + 91 98209 98779

E-mail: saikat.roy@careratings.com**CREDIT ANALYSIS & RESEARCH LIMITED**

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022

Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com**AHMEDABAD****Mr. Mehul Pandya**32, Titanium, Prahaladnagar Corporate Road,
Satellite, Ahmedabad - 380 015

Cell: +91-98242 56265

Tel: +91-79-4026 5656

E-mail: mehul.pandya@careratings.com**BENGALURU****Mr. Deepak Prajapati**Unit No. 1101-1102, 11th Floor, Prestige Meridian II,
No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91-9099028864

Tel: +91-80-4115 0445, 4165 4529

E-mail: deepak.prajapati@careratings.com**CHANDIGARH****Mr. Sajan Goyal**SCF No. 54-55,
First Floor, Phase 11,
Sector 65, Mohali - 160062

Chandigarh

Cell: +91 99888 05650

Tel: +91-172-5171 100 / 09

Email: sajan.goyal@careratings.com**CHENNAI****Mr. V Pradeep Kumar**Unit No. O-509/C, Spencer Plaza, 5th Floor,
No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: pradeep.kumar@careratings.com**COIMBATORE****Mr. V Pradeep Kumar**T-3, 3rd Floor, Manchester Square
Puliakulam Road, Coimbatore - 641 037.

Tel: +91-422-4332399 / 4502399

Email: pradeep.kumar@careratings.com**HYDERABAD****Mr. Ramesh Bob**401, Ashoka Scintilla, 3-6-502, Himayat Nagar,
Hyderabad - 500 029.

Cell : + 91 90520 00521

Tel: +91-40-4010 2030

E-mail: ramesh.bob@careratings.com**JAIPUR****Mr. Nikhil Soni**304, Pashupati Akshat Heights, Plot No. D-91,
Madho Singh Road, Near Collectorate Circle,
Bani Park, Jaipur - 302 016.

Cell: +91 - 95490 33222

Tel: +91-141-402 0213 / 14

E-mail: nikhil.soni@careratings.com**KOLKATA****Ms. Priti Agarwal**3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)
10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110

Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com**NEW DELHI****Ms. Swati Agrawal**13th Floor, E-1 Block, Videocon Tower,
Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677

Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com**PUNE****Mr. Pratim Banerjee**9th Floor, Pride Kumar Senate,
Plot No. 970, Bhamburda, Senapati Bapat Road,
Shivaji Nagar, Pune - 411 015.

Cell: +91-98361 07331

Tel: +91-20- 4000 9000

E-mail: pratim.banerjee@careratings.com

CIN - L67190MH1993PLC071691